

Join the SECNAP Partner Program & Expand Your Cybersecurity Business

Choose a Cybersecurity Partner That is on Your Side.

Building a comprehensive security program is a challenge. SECNAP's Partner Program can help you bring cybersecurity resources, tools, and knowledge that can effectively protect your clients. Our in-house research and development teams have created a suite of multi-layered security services that safeguard critical assets and effectively manage risk. Our business development team can enable your sales team with the tools, presentations and collateral to be able to expand your overall cybersecurity pipeline.



Earn Recurring Revenue

With SECNAP's successful track record dating back to 2001, your team can recommend our security services with peace of mind. Our proprietary solution allows us to price competitively and pass on better margins to our partners. We are confident that the potential of recurring and evergreen revenue makes it that much easier. Our commission payouts are complimented by SPIFFs and other periodic sales incentives.



Scale with Ease

Our team is ready to handle anything from small to enterprise accounts. By leveraging our solutions you won't have to worry about hiring and training extra resources to add-on a managed security offering. We add value to your offerings while minimizing your overhead and maximizing your margins.



Sales and Security Support

With your knowledge of your customer's business and our expertise in cybersecurity, we can simplify the sales cycle. Our process allows you to deliver industry leading technology without having to be a security expert. In addition to our 24/7 managed security offering, we can also provide demonstrations, perform user training and fully manage deployment. Think of us as an extension of your concierge security service.



Cure Alert Fatigue

Security teams are receiving an ever increasing volume of alerts that are nearly impossible to manage. This challenge often results in analysts hitting allow too frequently or tuning devices too permissively. Critical threats are more likely to slip through as the volume and complexity of alerts increase. CloudJacketX leverages our proprietary technology in combination with our highly trained security analyst to cut down on false positives and reduces overall alerts by over 99%.



Land and Expand Clientele

Cybersecurity is top of mind for all IT decision makers. Adding in security solutions will draw in customers of a different breed. In addition to creating a new revenue stream, it will open up new opportunities for your core services. Partners often start with a Security Assessment which can often uncover the need for additional services.



Effortlessly Protect Client Data

Proactively protect your client's data against cyber attacks and compliance violations. Our multi-layer security solution prevents breaches and allows your team to focus on the innovative technology that improves your customer's business.

Security Experts Managing, Detecting and Responding to Cyber Threats

Our security analysts are dedicated to reviewing every alert and identifying, confirming and blocking threats. We will investigate the scope and severity of each incident and provide actionable advice. Since CloudJacketX can be implemented inline, we can initiate actions to remotely disrupt and contain threats. Our analysts will get to know each client's policies and tailor our service to ensure that security does not interrupt legitimate business. Since our security experts validate incidents, less than 1% of alerts will actually need any intervention from your team. This frees up your resources having to manage large volumes of alerts and eliminates labor intensive log analysis.



Our real-time dashboards and reports provide visibility and facilitate regulatory compliance. CloudJacketX is a SOC 2 compliant solution and based out of a datacenter in the US. We value customer service and consider our SOC experts as an extension of your team.



2021 New Partner Sales Performance Incentive Fund

Ready to kick off your partnership? We are offering a bonus SPIFF that will help your recurring partner revenue ramp up quickly. This offer is available for your first three CloudJacketX closed-won opportunities.

100% of the First Month's Revenue on Three Deals.

Example Payout

  ABC Company 2 year Contract	Customer pays \$1500/month SECNAP's 15% Partner Payout = \$225/month + Current SPIF of \$1500 for first month <hr/> Total Partner Payout over 2 years = \$6,900 +  Evergreen
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Close three similar deals and earn over \$20k.

As an added value, each CloudJacketX lead qualifies for a 45-day evaluation.